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Citation for published version (APA):

DOI:
10.7480/spool.2017.2.1927

Document status and date:
Published: 01/01/2017

Document Version:
Publisher’s PDF, also known as Version of Record (includes final page, issue and volume numbers)

Please check the document version of this publication:
• A submitted manuscript is the version of the article upon submission and before peer-review. There can be important differences between the submitted version and the official published version of record. People interested in the research are advised to contact the author for the final version of the publication, or visit the DOI to the publisher's website.
• The final author version and the galley proof are versions of the publication after peer review.
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Download date: 24. Sep. 2020
Solar bikes: user acceptance
understanding user experience, preference and acceptance

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Abstract

Car traffic causes carbon emissions and air pollution and has negative effects on public health and quality of life in cities. Solar bikes are an innovative, sustainable transport option that can offer a substitute for car travel. Solar bikes are electric bikes with solar cells that are powered by the sun. This expands their range compared to regular e-bikes as the bikes are charged during the trip and at the destination without electricity. The aim of this project is to understand people’s preferences, conditions for acceptance and experiences with the solar bike. Insight in preferences and experiences will assist urban policy makers in identifying which interventions in the built environment can stimulate the acceptance and use of solar bikes.

Keywords

solar cells; solar bikes; user experience; survey data collection
Solar bikes are electric bikes with solar cells that are powered by the sun.

Cycling has several benefits compared to motorized travel: it is cheap, environmentally friendly, and it is good for public health. Policy makers therefore promote cycling, even in the Netherlands, where cycling is already quite popular compared to other countries. In the Netherlands around a quarter of all trips are made by bike. However, bikes are mainly used for short distances up to 7.5 kilometers, while the average commute distance is 17.5 kilometers.

E-bikes may be a feasible transport mode for these longer trips between 7.5 and 17.5 kilometers. The pedal support of e-bikes allows cycling longer trips compared to a regular bike. E-bike ownership and use has rapidly increased over the last decade.

A new type of e-bike, the solar bike, has recently been developed at Eindhoven University of Technology. The solar bike is an electric bike with solar panels in the front wheel that charges through sunlight. The solar bike thus has the advantage of a larger range and independency of charging compared to a regular e-bike.
In this 4TU.Bouw Lighthouse project, Eindhoven University of Technology and University of Twente study which factors affect the acceptance of the solar bike. This is done in three steps. First, a survey is used to collect data on people’s perceptions of the solar bike, and under which conditions they would purchase and use a solar bike. The second part of the study consists of a field test in which participants will test the solar bike for one week. In the final part the participants who used the solar bike will be asked about their experiences in a survey as well as in focus group discussions.

In the first part of this project data have been collected using an online survey. The survey has been distributed through different channels, such as Facebook, LinkedIn and an email to the employees of the two universities. This has resulted in a sample of 317 respondents. A bit more than half (57%) of the respondents were men. Regarding age, 29% was below 30; 41% was between 30 and 49; and 30% was 50 years or over. Because the survey was distributed at the universities, higher educated people are overrepresented in the sample (89%).

Two thirds of the sample indicated that they considered purchasing a solar (very) unlikely. For 18% this would be neither likely nor unlikely, and 13% would probably buy a solar bike. The results showed that the oldest age group was more positive about the solar bike. Non-working and retired people were also more positive, and students were least positive. People who are more interested in innovative products are also more likely to purchase a solar bike.
In this project we study which factors affect the acceptance of the solar bike.

In addition, the results of a choice experiment show that travel distance has the largest impact on the intention to buy a solar bike. People are most likely to purchase a solar bike when they have a commute distance between 7 and 12 kilometers, and least likely when they have a shorter commute distance.

The second most important factor is the quality of the cycling infrastructure. The better the infrastructure, the more likely people are to purchase a solar bike. People are also more inclined to purchase a solar bike when they can park the bike in a secured parking, when the quality of public transport is lower, and when car parking is more expensive. The characteristics of the solar bike itself also play a role. People are more inclined to buy a solar bike when it is cheaper and has a lighter weight.

Based on these results a number of policy recommendations can be given. As cycling has environmental and health benefits compared to car traffic, policy makers should stimulate cycling, also for longer distances. Good quality cycling infrastructure increases the intention to cycle, and to purchase and use a solar bike. Municipalities could therefore invest in the maintenance or improvement of bike lanes in order to stimulate cycling. As paid car parking has a positive effect on cycling, policy makers could also introduce this as a boost for cycling.

The developers of the solar bike could aim their marketing and sales strategy on the preferences of the main target group, consisting of people aged 50 and over. This could increase the acceptance of the solar bike.

The next steps in the project will be the field test and the evaluation survey and focus groups. The field tests will start in March 2017. This part of the project will reveal the actual experiences with the solar bike. It will also give insight in the question whether people’s perceptions of the solar bike change as a result of testing the solar bike.